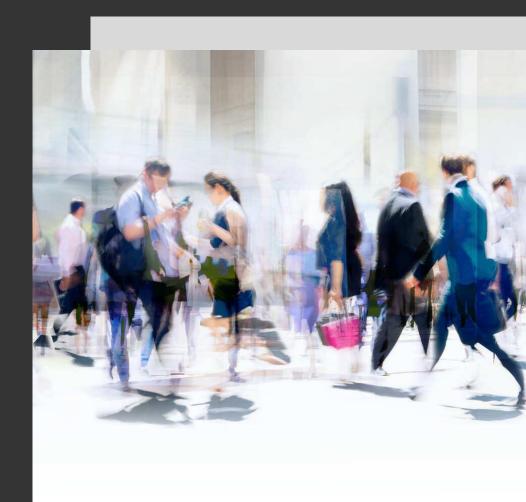
# Powering Growth with Skills: Transforming Talent for a Future-Driven Workforce

Harnessing data, analytics and reskilling strategies to build a skills-based organization

Date: 27 March 2025

#### Presenters:

- Salome Jansen van Vuuren, Senior Solutions Architect Africa, SHL
- Corlia Bellingan Senior Consultant Africa, SHL



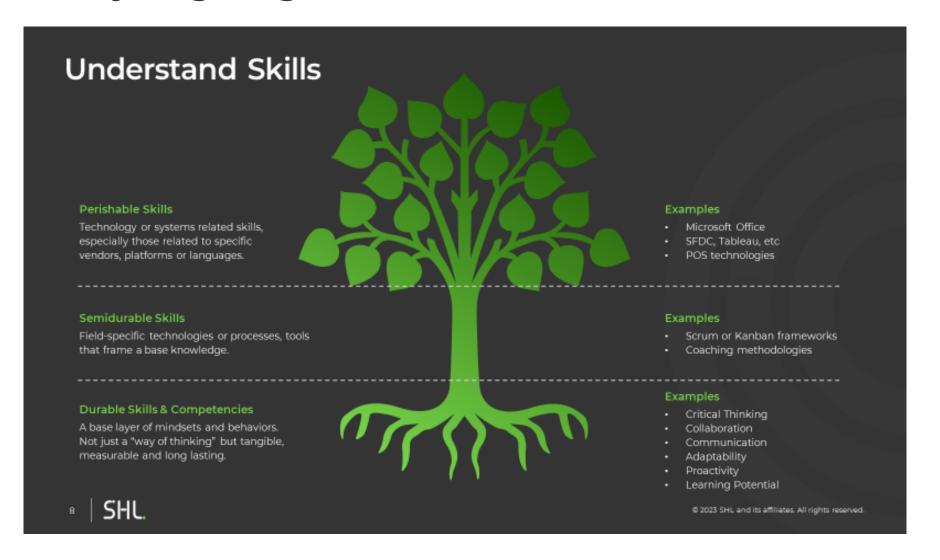


### Agenda

- (1) The future of work and why skills drive transformation
- (2) Building a skills centric workforce frameworks and measurement
- (3) Implementing a skills-based strategy practical approaches
- (4) Driving organizational change with skills intelligence and data



### Let's start by aligning on how we define skills...





### The big question

What are you trying to accomplish with skills?

#### Agility - Preparing for the future-of-work

Key metrics:

- Revenue per employee
- Total cost of workforce
- Other?

Agility

Agency Equity

### Equity - Leveraging fairness and inclusivity for competitive advantage

Key Metrics:

- Diversity
- Employer value proposition
- Other?

Agency - Inspiring employees and teams to deliver their best

Key Metrics:

- Engagement
- Turnover
- Employee Net Promoter
- Internal mobility
- Other?



The future of work

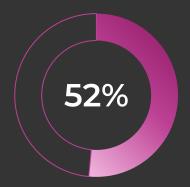
HR's strategic role in transformation



### The challenge for businesses:

### Ensuring your team's skills match future needs

The Critical Skills Gap is Expanding

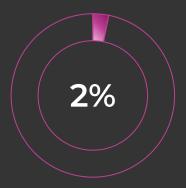


52% of CEOs cite workforce skill shortages as a key obstacle to innovation<sup>1</sup> Upskilling Drives Business Growth



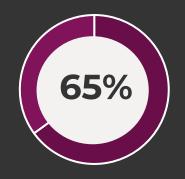
Upskill training can lead to an increase in revenue per employee of 218%<sup>2</sup>

Current Upskilling Initiatives
Aren't Future Focused



Just 2% of CHROs are confident their upskilling programs prepare for the future<sup>3</sup>

### The skills revolution – why you need to lead





By 2030, at least 65% of the skills your workforce has today will need to be replaced or updated

LinkedIn Workplace Learning Report 2024 More than **half** of LinkedIn members hold jobs that stand to be disrupted or augmented by

Future of Work Report - Nov 2023



### It's only the beginning...

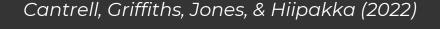
- 63% more likely to achieve results than those that don't adopt skills
- 107% more likely to place talent effectively
- 98% more likely to retain high performers
- 98% more likely to have a reputation as a great place to grow and develop
- 57% more likely to anticipate change and respond effectively

### That said...

Fewer than 1 in 5 organizations are adopting skills-based approaches to a significant extent across the organization in a clear/repeatable manner



Cantrell, Griffiths, Jones, & Hiipakka (2022)





### The skills-based organization

In 2025 organizations are dealing with talent shortages, technology-led disruptions to jobs and work as we know it, and a need to transform to remain viable.

#### **Succession Planning**

We want to place leaders into the roles and assignments where they can be most effective

#### **High Potential**

We want to understand the ability, aspiration and engagement of key future leaders

#### **Upskilling & Reskilling**

We want to create learning pathways that funnel our employees to the skills that will matter the most

#### **Skills-based Talent Audit**

We want to understand the skills we already have

#### **Skills-based Hiring**

We want to investigate untapped talent pools and prioritize skills over experience

#### **Skills-based Interviewing**

We want to add structure and rigor to interviewing to remove bias

#### **Skills-based Talent Mobility**

Becoming a

Skills-Based

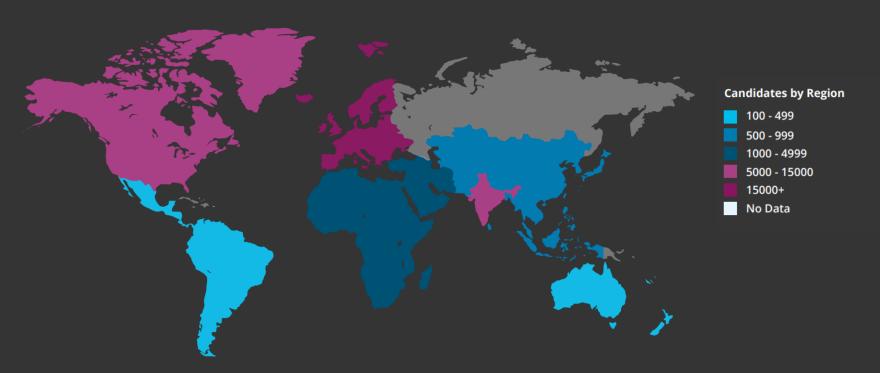
Organization

We want to empower employees to own their careers and maximize their contribution



## PowerSkills – the behavioral skills shaping the future of work

**Bersin Power Skills Model** 



Data was collected from nearly 70,000 individuals around the globe



Generosity
Optimism
Learning



Integrity
Generosity
Ethics



Integrity
Optimism
Ethics



Flexibility Communication Kindness



Teamwork Generosity Optimism



Time Management
Optimism
Ethics



Ethics
Tenacity
Time Management



Integrity
Generosity
Communication





Building a foundation for change Competency frameworks and skills audits



### Your launching point...

Universal Competency Framework as example

#### What you need in a competency framework:

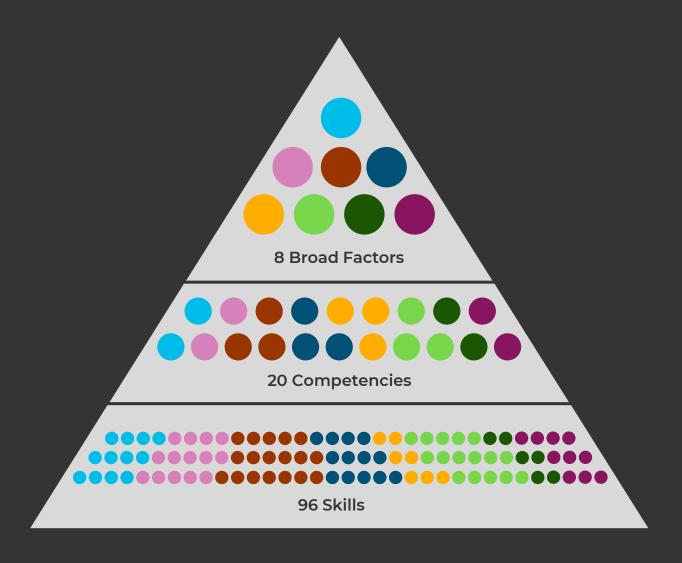
- Defines critical behaviors for any role,
- ✓ Is firmly linked to observable behaviors,
- ✓ Is built on empirical evidence and extensive scientific research highlighting the most valid predictors of performance across roles,
- Provides a common framework to evaluate behaviors, potential, and performance, and
- ✓ Leveled behaviors to allow implementation across all levels and functions.

### Talent management capabilities

Framework needs to be applicable across the entire talent life cycle

- Have one internal talent language across all talent initiatives
- Can be adjusted or contextualized
- Proven globally throughout the talent life-cycle





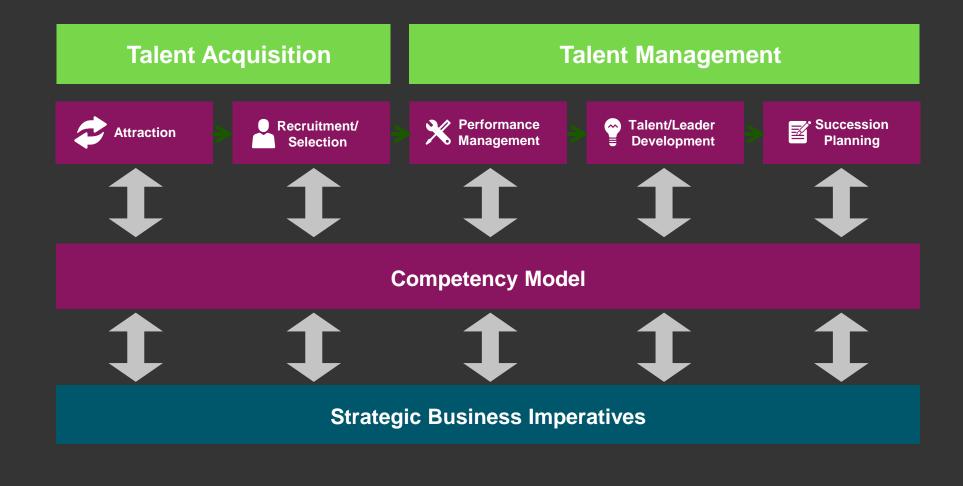
### SHL's soft skills taxonomy & universal framework

A framework that provides a rational, consistent and practical basis for understanding people's behaviors at work

- It is universally applicable across roles, job levels, and context.
- The UCF underpins SHL's products and services.
- SHL can tailor any assessment based on these building blocks.



### Why competency models matter for Human Capital







Shifting to a skills-based organization Practical strategies



## Where to start? Practical approaches to shifting to a skills- obsed organization

Becoming a

Skills-Based

Organization

#### **Succession Planning**

We want to place leaders into the roles and assignments where they can be most effective

#### **High Potential**

We want to understand the ability, aspiration and engagement of key future leaders

#### **Upskilling & Reskilling**

We want to create learning pathways that funnel our employees to the skills that will matter the most

#### **Skills-based Talent Audit**

We want to understand the skills we already have

#### **Skills-based Hiring**

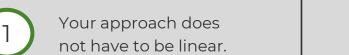
We want to investigate untapped talent pools and prioritize skills over experience

#### **Skills-based Interviewing**

We want to add structure and rigor to interviewing to remove bias

#### **Skills-based Talent Mobility**

We want to empower employees to own their careers and maximize their contribution





Auditing the skills you have and/or skills-based hiring tend to be natural starting points.



Celebrate and communicate quick wins before expanding.

### Assess once and support multiple use cases

#### Global Skills Assessment → Skills Data

#### **Skills-Based Talent Audits**



Scientifically identify the skills of individuals, teams, departments and organizations

#### **Skills-Based Onboarding**



Re-use skills
assessment data
collected during
hiring, employees
can gain insight into
their skills strengths
and development
areas to support their
onboarding and
career development

#### **Upskilling and Reskilling**



Support employees and Line Managers in creating skills-based development plans



### An individual's career journey:

Assess once with the Global Skills Assessment to inform hiring, onboarding, talent audits, upskilling/reskilling, and more!



She completes the Global Skills Assessment

Monday receives a candidate feedback report to see how she compares to the 10 skills needed for the Call Center role



The recruiter receives a Recruitment Report showing she is a good fit to the role, and she is hired.

HR sends Monday and her manager her Global Skills Development Report and together they review it as part of her onboarding. They plan together based on her skill strengths and development areas.

Monday applies to Global Holdings as a Call Center Operator

Recently trained herself to write code

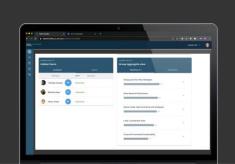




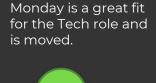
### An individual's career journey:

Assess once with the Global Skills Assessment to inform hiring, onboarding, talent audits, upskilling/reskilling, and more!

Monday has been in her role for 6 months, typically the time when people leave the role. HR wants to keep Monday, but progress her, and she is interested in the Tech Professional role as a next step. Because she has already completed the Global Skills Assessment, her results can be compared against this role.



Global Holdings is keen to understand the gender differentiation across current roles, aiming to internally source candidates for a pivotal Technical Professional position while advancing their diversity goals.







The story of Monday

Monday retrained with Global Holdings and is now in a business-critical role, where she is learning new technical skills to be effective. Global Holdings has been able to promote female internal talent into this male dominated role, working towards both their diversity and retention targets.

### What's next? Do more with your skills data!

Skills Development lays the foundation for Talent Mobility



### Assess and Develop

Identify employee strengths and skill gaps

**Skills Development** 



#### Define Role Requirements

Use pre-built or custom job profiles to clarify and align skill needs



#### Match Skills to Opportunities

Align employees with roles, gigs, or projects

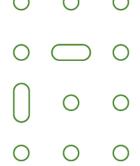


### Retain and Grow Talent

Fill critical roles, reduce hiring costs, and keep employees engaged

**Talent Mobility** 

## Start answering these critical questions today with a skills development olution





#### **Organization Led Skills Questions**

- What skills do we have in the organization? By function / department / region...
- What skills do we need to execute our strategy today and in the future?
- What skills strengths do we have?
- What skills gaps do we have?
- How can we close these gaps?
- What skills do our competitors have? How do we compare?

**SHL's Answer:** Aggregate data across employees, visualized to inform strategic decisions.



#### **Employee Led Skills Questions**

- What skills do I have?
  - o What are my strengths?
  - o What are my development areas?
- What skills do I need? To do my job? Another job?
- How can I develop the skills I need?
- What roles would my skills be a good fit for?
- How can I equip myself with the skills I need for the future?

**SHL's Answer:** Provide personalized insights to guide individual development.





Driving organizational change

With competency and skills intelligence





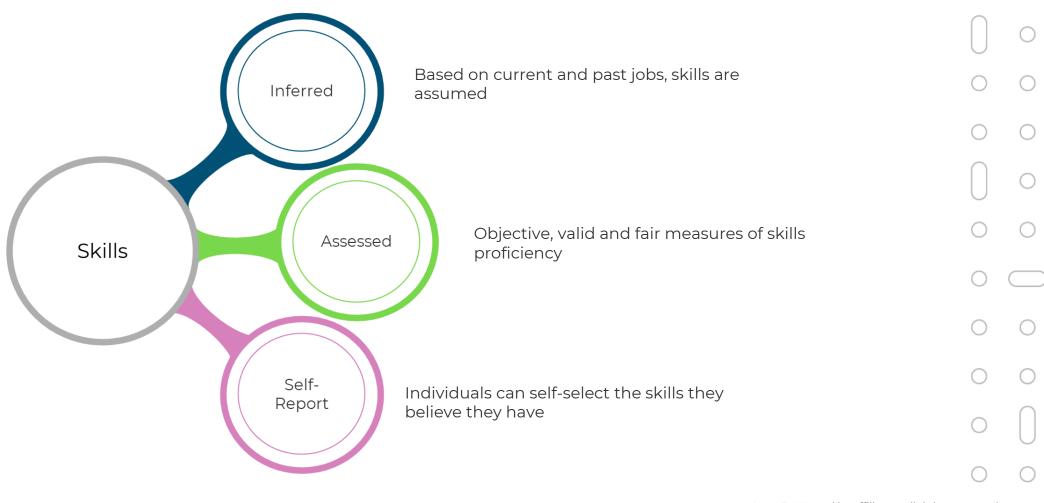
## The power of skills intelligence – why it matters

Skills intelligence is a critical enabler for transformation and future workforce readiness

- An essential tool for driving transformation
- Drives long term business performance
- Allows HR to make objective and fair decisions

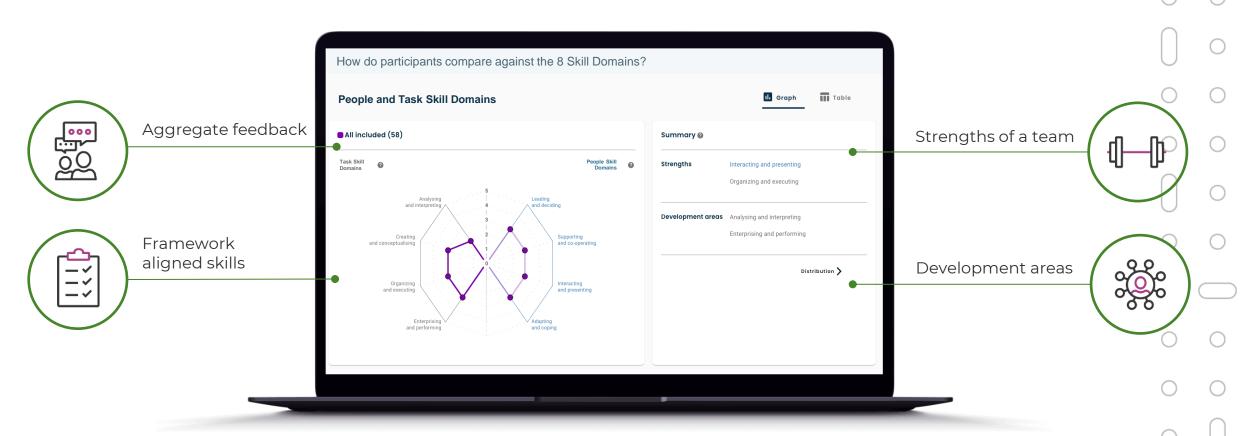
### The power of science

Not all skills intelligence is the same...



### Understand the skills you have in your team

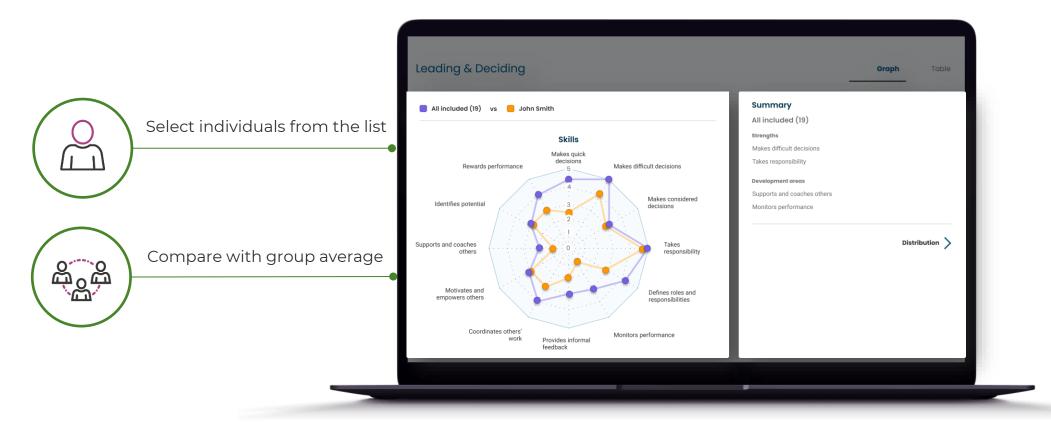
Identify skill strengths and development gaps at a group level





### Compare individual performance

Identify every employee's performance gaps and strengths vs. a group



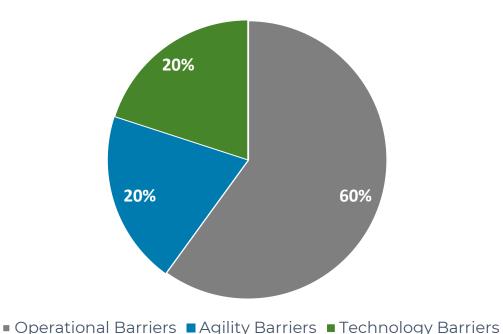
<sup>\*\*</sup>Export all 96 skills for your entire population and slice by team, region, function, and demographics etc.



### **Organizational Barriers**

Challenging legacy thinking and robust "change management" capabilities will take you far in your skills journey. Being overly focused on "skills tech" can stand in the way.

What are your top barriers you observe in transforming into a skills-based organization?



What are your top 3 barriers you observe in transforming into a skills-based organization?

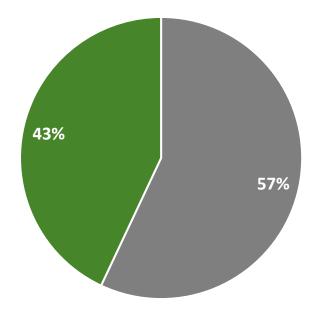
- 1. Legacy mindsets and practices (46%)
- 2. Compensation practices restricting us from rewarding people for the skills they possess or develop (32%)
- 3. Complexity and difficulty of managing skills-based practices (28%)
- 4. Keeping up with the pace of change (32%)
- 5. Inability to move skills to business priorities (29%)
- 6. Lack of common definition or taxonomy of skills (26%)
- 7. Inability to evaluate performance based on skills (20%)
- 8. Insufficient skills data (20%)
- 9. Lack of effective skills-related technology (18%)
- 10. Recruiters or hiring managers not knowing how to source or evaluate skills (18%)



### **Individual Barriers**

Be clear and transparent. Employees are equally energized and concerned by the push toward skills.

What would make you more open to letting your employer collect your skills data?



■ Transparency, Fairness & Agency

■ Career & Personal Growth

### What would make you more open to letting your employer collect your skills data?

- 1. My employer would clearly tell me how my data is collected, used, and the benefits that will be achieved (50%)
- 2. My data would open new opportunities for my growth and development, but it wouldn't influence hiring, deployment, performance assessment, pay or promotions (44%)
- 3. My employer would only use data that is objective and verified to inform hiring, pay, or promotion decisions, with the intent of making them fairer and more meritocratic (43%)
- 4. New work opportunities such as roles, assignments, teams, or projects would be suggested to me based on my data (41%)
- 5. I would have control about what data is shared and with whom (41%)
- 6. I could validate and correct my data as needed (39%)
- 7. I could have more customized work experiences based on my data (31%)



### Next Steps and how that looks like

- Most organizations start with **a single talent practice** and evolve it. Avoid boiling the ocean!
  - Skills-based hiring is often an easy starting point
- 2 **Identifying** a critical function or job family can also bring useful focus
  - Talent mobility or upskilling initiatives that include a known cohort of individuals and an agreed upon future state
- Gaining **consensus** on "future of work" implications can be challenging. Collecting intelligence on the skills you already have will always bear fruit.



## Empowering the future – Key takeaways for driving skill-based transformation



Embrace skills-first thinking



Use competency frameworks to define success



Conduct regular skills audit



Define skills clearly across the organization



Create internal mobility pathways



Leverage technology to enable skills strategy

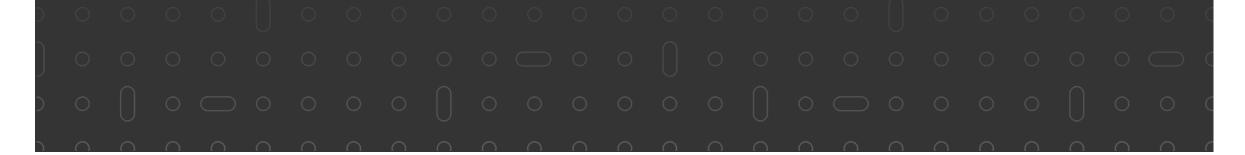


Focus on long-term talent development



Foster a continues learning culture

### Thank You









## Align skills to goals, not roles

HR is struggling to activate talent quickly and effectively. Skills are under-utilized across businesses and organizations do not have a systematic or usable way to identify, measure, and mobilize them.

Organizing work around people and their skills can maximize productivity, performance, and agility. This is where the skills-based organization comes into play.

By building a system to understand and manage skills, HR can apply a consistent strategy across all talent initiatives, to empower businesses to adapt as priorities, economic conditions and talent markets shift.

#### **Contents**

| Chapter 1: Why now?                   | 3  |
|---------------------------------------|----|
| Chapter 2: Why Skills?                | 4  |
| Chapter 3: Break it down              | 6  |
| Chapter 4: Where to start?            | 9  |
| Chapter 5: Overcoming obstacles       | 10 |
| Chapter 6: Evolution or revolution?   | 12 |
| Chapter 7: Start the journey with SHL | 13 |





## Chapter 1 Why now?

Business priorities are changing quickly and often, and the working population is shrinking. Organizations are on a mission to keep up.

#### Meaningful progress

Since the financial crisis of 2008, the criticality of people has been recognized, processes have become more automated and technology more sophisticated. Ultimately HR has transformed its strategic importance to the organization.

#### But there is more to be done

Progress has slowed because all those new initiatives now feel disparate and static, and no longer aligned to the evolving business strategy. Inefficiencies are accumulating as priorities continue to change, and talent teams are back to tackling new business challenges only as they arise. It seems that businesses are struggling to keep up.

#### The rate of change will only increase

Who, how, when, and where work is done is still evolving.



<u>C-Suite leaders anticipate</u> the **fastest ever rate of change** in 2024



**Tech** and **Talent** are the <u>top 2 causes</u> of business change



<u>C-Suite leaders say</u> they are **not fully prepared to respond** to the rate of change

#### And great talent has become scarce

Not only is the working population shrinking in many areas across the world, new skills requirements are emerging as roles and technology evolve. Organizations are struggling in their search for great talent.

### Chapter2

### Why Skills?

Shifting to a skills-based approach means organizing work around people and goals, rather than jobs.



### Respond to market or strategy changes quickly

Reorganizing work around clusters of skills, abilities and potential, as opposed to role hierarchies, enables organizations to allocate work in a more fluid and meaningful way, enabling agility and faster time to productivity.



#### Increase talent pipelines by 9.4x

Beat the talent shortage by expanding your talent pool. Measuring skills is a way for organizations to look beyond traditional proxies such as education and experience, and instead focus on people's abilities and capacity to learn and adapt. Companies that hire for skills increase their talent pipeline by 9.4x.



### Mobilize critical talent, when you need it

Only about 25% of roles are filled with internal talent worldwide. Many organizations miss out on the benefits of internal hiring: significantly lower time-to-hire, lower cost and higher retention. Being able to view and map skills across the workforce will enable organizations to activate talent quickly for targeted results.



### Create a win-win situation through development

As business needs change, the skills required to succeed evolve; and so can people. By understanding the workforce through the skills they already possess, organizations can upskill and reskill individuals to maximize productivity, while improving engagement.





In the past, only select high-potentials were given the opportunity to tackle business-critical challenges or move around to different projects, giving them the development needed to rise. But a skills-based organization gives everyone the ability to access the types of experiences, now democratizing opportunity for all.

Deloitte, 2022

## According to a <u>global survey</u> skills-based organizations are...



More likely to achieve key business outcomes, such as meeting financial targets and responding to change

107%

More likely to place talent effectively

**57**%

More likely to anticipate change and respond effectively and efficiently

98%

More likely to retain high performers

98%

More likely to have a reputation as a great place to grow and develop

**79**%

More likely to have a positive workforce experience



# Break it down

The move towards skills is a journey and that journey will look different for every organization. Here are some thoughts to get you started.

### Set yourself up for success

With some structured thinking and strong foundations you can implement meaningful change.





### 1. Start with your 'why' and picture success

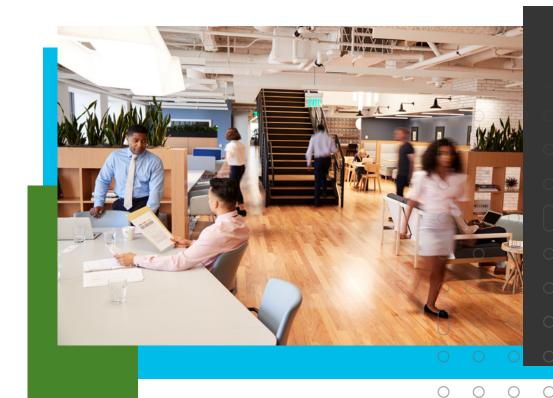
Ask yourself: why are you looking to shift towards skills? What do you and your business ultimately want to achieve with this? There are so many reasons to take on a skills-approach, but having clarity on your purpose will help you focus. Then consider what success would look like. What KPIs would you keep track of and how would they benefit the business?

#### **Examples: I want to...**

- Better align the workforce to our business strategy
- Future-proof by building an adaptable and agile workforce that can pivot quickly to meet evolving market demands and overcome uncertainties or disruption
- Foster a culture of innovation, creativity and fresh, diverse perspectives
- Better equip employees with specific skill-based development and career pathing
- Leverage the workforce's productivity and effectiveness, ensuring projects are completed with optimal combinations of expertise and resources
- Remove traditional hiring hurdles like qualification requirements, tap into a larger and potentially different talenta pool, and ensure fairnesss

#### 2. Rally the troops

Building a skills-based organization is not something that can be done alone. You will need share your goals and strategy with other stakeholders within the organization, and bring them along with you on the journey. As this cascades down from senior leadership, people at all levels in the organization need to understand the benefits of this approach, as well as their role during the transition and beyond.



### 3. Line up your tools

In order to build a skills-approach in any form, you will need to accurately identify, measure, and map skills. Then, understand and manage them in a systematic and usable way – for both your organization and your employees.

By implementing skills assessment methodologies, you can objectively evaluate employee capabilities, enabling quick and informed decisions <u>regarding talent management</u>. With reliable data, mapped to a robust skills framework, you can apply an aligned and consistent strategy to all initiatives across the talent lifecycle.

The first step in any skills journey is to find a common language to describe and map skills. <u>SHL's Skills Taxonomy</u> is powered by an evidence-backed framework, and will help you build a strong foundation for your strategy.

Next, you'll need tools to measure skills. One of SHL's key skills offerings is the Global Skills Assessment, which has the capability to measure 96 business skills in just 15 minutes. Read more about this in <u>chapter 7</u>.

#### 4. Celebrate the wins

All progress is progress and it is all too easy to forget about the smalls wins and steps forward. As you go through this journey, it's important to take stock of your successes and use this as fuel for the next steps.



# "I want to better align the workforce to our business strategy."

This is a common 'why' for organizations transitioning to a skills-based approach. Translating your business and talent strategy to skills requirements can seem daunting at first. But equipped with this information, you are in a much better position to support the business through strategic hiring, mobility and reskilling initiatives.

Below is an example of how a fictional business, Global Holdings, might map their skills requirements to their business strategy:

#### **Business strategy**

The Global Holdings business strategy focuses on leveraging technology and data analytics to provide personalized financial solutions, improve customer experience, and drive operational efficiency. They aim to expand their market presence through targeted marketing strategies and partnerships while maintaining a strong focus on risk management and regulatory compliance.

#### **Talent strategy**

The Global Holdings talent strategy is centered around attracting, developing, and retaining a diverse workforce with the skills and expertise needed to support their business objectives. They prioritize investing in employee development, fostering a culture of innovation and collaboration, and ensuring alignment between individual goals and organizational goals.

#### **Capabilities needed**

- Data Analysis and Actuarial Science
- Technology and Digital Innovation
- Risk Management and Compliance
- Customer Relationship Management (CRM)
- Financial Planning and Investment Advisory
- Continuous Learning and Adaptability

#### **Skills requirements**

- Analyzes information
- Critically evaluates
- Makes rational judgements
- Offers practical solutions
- Builds, designs, or creates new tools or systems
- Offers practical solutions
- Learns quickly
- Gathers information
- Generates new ideas
- Understands spoken information
- Speaks clearly
- Writes with clarity
- Communicates using technology
- Builds rapport
- Builds and maintains networks

# Where to start?

Start small, do it well, and build momentum.

## Skills-based hiring

Revise recruitment and selection processes

Prioritize skills measurement over formal qualifications and role-specific experience. This may allow you to tap into the hidden workforce, or consider talent pools outside of your usual industry.

Use skills-based assessments and behavioral interviews, and ask skills-based questions throughout the hiring process to fairly measure individuals against skills requirements.

## Skills-based mobility

Better yet, look within.

Employees who are currently in your workforce have institutional knowledge and know your business already. They are likely to hit the ground running.

Fostering a culture of internal mobility has many additional benefits too, including increased employee engagement, higher retention, and reduced hiring costs.

## Reskilling

Grow alongside business strategy

As business or talent strategies change, your organization's capabilities and skills requirements will change too.

Being able to see the talent you already have already puts you a step ahead. You are then able to quickly pivot and understand your workforce against these changes, and target development investments.

# Overcoming obstacles

Challenging legacy thinking and robust change management capabilities will take you far in your skills journey.

# View this as a change management initiative

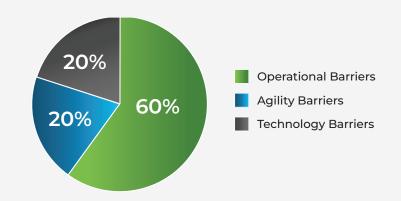
The journey ahead may seem daunting, but it is important to recognize that this transition is akin to other change management initiatives that HR and Talent teams have successfully undertaken in the past.



# Top barriers to building a skills-based organization

#### Deloitte, 2022

- 1. Legacy mindsets and practices
- 2. Compensation practices restricting us from rewarding people for the skills they possess or develop
- 3. Complexity and difficulty of managing skills-based practices
- 4. Keeping up with the pace of change
- 5. Inability to move skills to business priorities
- 6. Lack of common definition or taxonomy of skills
- 7. Inability to evaluate performance based on skills
- 8. Insufficient skills data
- 9. Lack of effective skills-related technology
- 10. Recruiters or hiring managers not knowing how to source or evaluate skills



# Assess your organizational structure and culture

You need to understand the existing skill sets within your workforce and identify any gaps that need attention. By conducting this evaluation, you can gain insights into areas where skills-based practices can be effectively implemented and determine where to focus your efforts.

## Start with areas needing the most change

Next, prioritize the redefinition of roles and responsibilities based on skills rather than experience and titles. Start by focusing on the roles that require the most significant changes and evolution.

#### Measure workforce readiness

Invest in robust <u>skills assessment</u> tools and platforms to facilitate this transition. This data-driven approach not only identifies individual strengths and weaknesses, but also provides a comprehensive view of workforce readiness relative to your strategic goals.

### Foster transparency

Establishing a culture of transparency and communication is crucial. While organizations often emphasize technological aspects such as skills marketplaces and AI, it is the operational and agility-related obstacles that represent 80% of the barriers.

Ensure employees understand how skills data will be used to empower their careers and productivity, thereby fostering trust and engagement.

### Lead by example

Garner leadership consensus and support. Active involvement and commitment from senior management is essential for driving cultural change and ensuring long-term success. Leadership buy-in fosters alignment and creates momentum for the transition toward a skills-based organization.

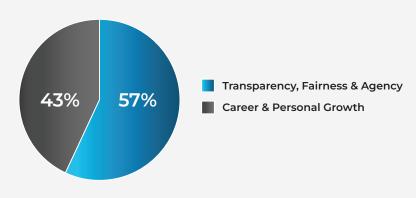


# What would make you more open to letting your employer collect your skills data?

Deloitte, 2022

- 1. My employer would clearly tell me how my data is collected, used, and the benefits that will be achieved
- 2. My data would open new opportunities for my growth and development, but it wouldn't influence hiring, deployment, performance assessmAent, pay or promotions
- 3. My employer would only use data that is objective and verified to inform hiring, pay, or promotion decisions, with the intent of making them fairer and more meritocratic
- 4. New work opportunities such as roles, assignments, teams, or projects would be suggested to me based on my data
- 5. I would have control about what data is shared and with whom
- 6. I could validate and correct my data as needed
- 7. I could have more customized work experiences based on my data





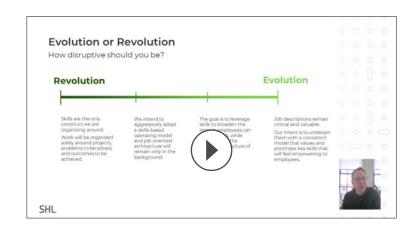
# **Evolution or revolution?**



From simply creating consistency in jobs to re-architecting work to drive productivity, your organization's commitment to a skills-based approach will sit on a continuum. Where on the continuum would you place your goals?

#### More than one road to success

Discover the stories of businesses that reaped the benefits of building a skills-based organization by taking two very different approaches.



# Start the journey with SHL

SHL helps organizations deploy a highly usable and systematic skills-based approach, resulting in confident mobility, reskilling, and hiring decisions.

## Unlock agility with confident decisions

SHL is home to a comprehensive range of skills-related capabilities and offerings that support every stage of the talent lifecycle, from hiring and mobility decisions to identifying strengths and gaps in skills for individuals and teams.

Central to all these capabilities is a rigorous scientific foundation. We firmly believe that validated, fair, and reliable insights into skills are essential for making informed talent decisions, fostering agility, and transitioning to a skills-based organization.





#### Science-backed assessments

SHL's solutions contain an array of assessments and tools that make embedding a skills-first strategy across the employee lifecycle simpler than ever.

Working within our solutions means that you can turn skills data into actionable insights for all hiring, mobility, and development decisions.

#### **SHL Global Skills Assessment**

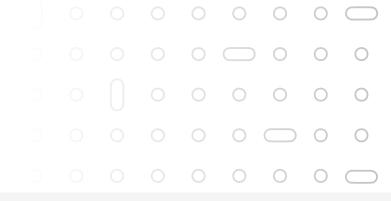


Soft skills are increasingly vital in today's workplace. This assessment evaluates the 96 soft skills outlined in the SHL skills taxonomy in just 15 minutes. It provides a comprehensive overview of an individual's soft skills and abilities, supporting various hiring or mobility decisions.

200+ functional and technical skills assessments



With the largest library of over 200 functional and technical skills assessments, SHL enables organizations to assess hard skills fairly and accurately within their talent pools.

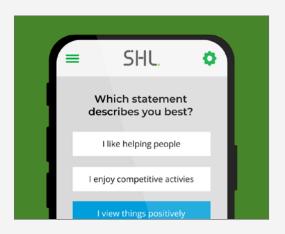


#### **Coding skills assessments**



These assessments evaluate coding proficiency across numerous languages and various software development skills. They help organizations ensure they have the cutting-edge technology talent needed to thrive in rapidly evolving tech environments.

#### Job-focused skills assessments



Building on the aforementioned capabilities, SHL has developed and validated job-specific hiring solutions tailored to measure the skills required for key roles. These assessments are designed for various roles, including customer service and contact center positions, manufacturing and industrial roles, graduate and apprentice programs, as well as numerous professional and managerial positions.

### Packaged into solutions



#### **Graduate Hiring**

Early career hiring is your foundation for a sustainable future -proof workforce. Build a talent marketplace to feed the pipeline of roles you must fill in the coming years.

Learn More



#### **Volume Hiring**

It takes a lot to truly captivate the attention of great candidates. Keep them engaged with a standout experience and use assessements to efficiently gather talent intelligence

Learn More



#### **Professional Hiring**

Engage and secure professional talent to build a strong pipeline and drive future success.

Learn More



# Manager Development Insights

Measure the competencies of individuals, teams, and your entire organization

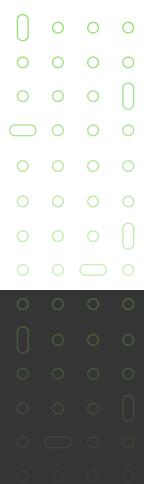
**Learn More** 



## Find the skills you need, when you need them

SHL's assessment tools empower organizations to accurately evaluate both soft and hard skills, facilitating informed talent decisions using proven and fair scientific tools and enabling successful transitions to a skills-based organizational model.

Speak to our experts



SHL brings powerful and transparent AI technology, data science, and objectivity to help companies attract, develop, and grow the workforce they need to succeed in the digital era.

We empower talent strategies to unlock the full potential of your greatest asset—people.





